

Summer Internship Placements 2019

XLRI - Xavier School of Management has successfully achieved 100% placements in the Summer Internship Placement Process for the batch of 2019-21 within two days. This record-breaking pace reaffirms XLRI's position as a preferred destination for recruiters and one of the top b-schools in the country.

The Summer Internship Process (SIP) saw participation from 86 recruiters who extended 361 domestic and international offers, inclusive of first-time recruiters. The average stipend saw an increase to Rs. 1.2 lakh per month from Rs. 1.07 lakh per month in 2018. The median stipend offered was Rs. 1.2 lakhs per month as well. The highest stipend stood at Rs. 2.5 lakhs per month offered by J.P Morgan & Chase from the BFSI sector.

The top segments based on roles offered were Consulting, Sales & Marketing and BFSI. Consulting firms extended offers to 16% of the candidates. Sales & Marketing and BFSI constituted 40% and 17% of the roles offered to Business Management students respectively. Other roles included niche functions in Analytics, Product Management, Business Development, Brand Management and Strategy. Organizations from a wide spectrum of sectors participated in the process including FMCGs, Consulting, Pharma, IT and e-commerce, Auto, Mining, Oil & Gas and Telecom

Amazon made the highest number of offers amongst other regular recruiters such as The Boston Consulting Group, Microsoft, P&G, Aditya Birla Group, ITC, Nestle, Hindustan Unilever, Mondelez, Mahindra & Mahindra, Citibank and others. First-time recruiters included companies such as Bain & Co., Adani Group, Diageo, NIIF, Kornferry, PhonePe, Mars and Udaan amongst others.

Consulting

Consulting was a big draw this year with firms such as The Boston Consulting Group, Bain & Co., AT Kearney, Accenture Strategy, EY, PWC, Kornferry, KPMG, Aon and others participating in the process.

BFSI

Finance did exceedingly well this year aided by the participation of firms such as Citibank, J.P Morgan Chase, Goldman Sachs, Standard Chartered, NIIF, RBS, DBS, Axis Bank & Axis Capital, ICICI and others. The roles offered were Front End Investment Banking, Global and Corporate Banking, Wealth Management, Global Markets and Retail Banking.

FMCG/Telecom/Media

XLRI has established itself as a campus preferred by FMCGs and the trend continued this year with top firms such as P&G, Hindustan Unilever, Nestle, Mondelez, ITC, RB, Colgate Palmolive, J&J, Asian Paints, Samsung, Philips, Coca Cola, Marico, Mars, Pidilite, GSK, Diageo, AbInBev, Dr Reddy's and other participating. The process also saw participation from other firms in this segment such as Star, Airtel and Vodafone Idea. Roles in Sales & Marketing, Product Supply, Operations, Corporate Finance, IT and Human Resources were offered.

General Management

Roles in General Management were offered by conglomerates such as TAS, Aditya Birla Group, Mahindra, Reliance Industries, RPG, Capgemini ELITE, Bajaj Finserv, L&T, ACT and others.

Manufacturing and Automotive

Steel giants such as Tata Steel and JSW also participated in the process along with regular recruiters from the automotive sector such as Bajaj.

ITES/E-commerce/Analytics

E-commerce saw a massive jump in offers being extended led by Amazon. The firms in this segment include Microsoft, Amazon, Media.net, PhonePe, Flipkart, Oyo Rooms, Wipro, Microland and others. The diverse set of roles offered were Program Manager, Product Manager, Category Manager, Business Development and Operations.

HR

Widely regarded as the best college in the country for HR, HR roles were offered by firms spanning the spectrum such as P&G, Mondelez, Nestle, RB, Colgate Palmolive, RPG, Accenture, ITC, Udaan, PhonePe, Reliance, Ola, Bajaj, Coca Cola, CISCO Mars and others. HR roles offered also included recruitment, HR consulting and HR analytics.

The spectacular placements this year achieved within two days is a testament to the diverse talent pool and the XLRI brand and has raised the bar for placements in B-schools in the country.