

## Final Recruitment Process 2019

XLRI- Xavier School of Management has successfully achieved 100% placements for the outgoing batch of 2017-19 of its flagship programme Two-year Postgraduate Diploma in Management – HRM and BM with all **358** candidates securing offers through the final recruitment process in 2 days.

The Final Recruitment process saw participation from **104** recruiters with **362** domestic and international offers, inclusive of **19 first time recruiters**.

**Fr. E Abraham, Director, XLRI - Xavier School of Management** commented, “We are happy to announce that this year’s placement season has once again witnessed remarkable success. Interest in XLRI’s students has been tremendous with top companies recruiting. We attribute the excellent placements this year as an affirmation by the industry of the high-standard of management-centric education that we strive to deliver to our students.”

### **Key Highlights of XLRI Final Placements 2019:**

- The median salary offered to the batch is **INR 21 lakhs per annum**.
- The average salary saw an increase to **INR 22.35 lakh per annum** from **INR 20.1 lakhs per annum** in 2018.
- **The highest offer stood at INR 50 lakhs per annum from the BFSI sector.**
- Total Number of PPOs accepted: **122**. The batch received the highest number of offers made through PPOs: **126**
- No. of first time recruiters: **19**
- The top segments based on roles offered were Consulting, Sales & Marketing and BFSI.
- The Boston Consulting Group made the highest number of offers among the regular recruiters.
- First-time recruiters included companies such as Allianz Global Investors, Bain & Co., Adani Group, Jubilant Foodworks, Rivigo, Experion, Belden, Xiaomi, Google, Udaan amongst others.
- Participation from PSUs like ONGC, GAIL and RECL.

**Prof. Uday Damodaran, Chairperson, Placements (2 yrs. PGDM Programs), XLRI- Xavier School of Management** said, “This has been a good year for both of summer as well as final recruitments. This year’s performance at the Final Recruitment process reaffirms XLRI’s position as a preferred destination for recruiters and one of the leading b-schools in the country. We are extremely grateful to all the recruiters for showing belief in the XLRI brand and our students. We are hoping that our relationship with the recruiters will go from strength to strength and would be fruitful for all.”

### **Sector-wise Turnout:**

The top segments based on roles offered were Consulting, Sales & Marketing and BFSI. Consulting firms extended offers to 21% of the candidates. Sales & Marketing and BFSI constituted 27% and 22% of the roles offered to Business Management students respectively. Other roles included niche functions in Analytics, Product Management, Business Development, Brand Management and Finance.

The **Boston Consulting Group** made the highest number of offers amongst other regular recruiters such as Microsoft, Amazon, P&G, Aditya Birla Group, ITC, Avendus Capital, Hindustan Unilever and others.

First-time recruiters included companies such as Allianz Global Investors, Bain & Co., Adani Group, Jubilant Foodworks, Rivigo, Experion, Belden, Xiaomi, Google, Udaan amongst others.

### **Consulting**

Consulting was a big draw this year with firms such as The Boston Consulting Group, McKinsey & Co., Bain & Co., Accenture Strategy, Deloitte, PWC, AON, Mercer, KPMG, Vector Group, Everest Group and others participating in the process.

### **FMCG, Telecom and Media**

XLRI has established itself as a campus preferred by FMCGs and the trend continued this year with top firms such as P&G, Hindustan Unilever, ITC, Colgate Palmolive, Asian Paints, Samsung, Philips, Dr Reddy's and other participating. The process also saw participation from other firms in this segment such as Star and Bennet Coleman & Co. Roles in Sales & Marketing, Product Supply, Operations, IT and Human Resources were offered.

### **BFSI**

Finance did exceedingly well this year aided by the participation of firms such as Allianz Global Investors, Citibank, HSBC, J.P Morgan Chase, Avendus Capital, DBS, IDFC First Bank, ICICI and others. The roles offered were Front End Investment Banking, Global and Corporate Banking, Wealth Management, Global Markets and Retail Banking. The increase in finance roles can be attributed to the increased number of candidates from the Finance specialization.

### **General Management**

Roles in General Management were offered by conglomerates such as TAS, Aditya Birla Group, Mahindra, Reliance Industries, Xiaomi, RPG, Capgemini ELITE, Bajaj Finserv, ACT and others.

### **ITES, E-commerce and Analytics**

The firms in this segment include Microsoft, Amazon, PayTM, Uber, Rivigo, Media.net, Google, Flipkart, Oyo Rooms, Tech Mahindra, EXL and others. The diverse set of roles offered were Program Manager, Product Manager, Catalog Manager, Business Development, Analytics and Recruiter.

## **HR**

XLRI is widely regarded as the best college in the country for HR. HR roles were offered by firms spanning the spectrum such as RPG, Lodha Group, Sapient, Accenture, ITC, JP Morgan and Chase, Udaan, ATG Tires, Ramco Systems, Colgate Palmolive and others. HR roles offered also included recruitment, HR consulting and HR analytics.

This year also saw healthy participation from PSUs like ONGC, GAIL and RECL.

### **About XLRI:**

XLRI-Xavier School of Management, Jamshedpur is a premier, private management institute in India founded in 1949 by Fr Quinn Enright, S.J. in the 'steel city' of Jamshedpur ([www.xlri.ac.in](http://www.xlri.ac.in)). Over the last six decades, the institute has grown into a top-ranking business management school of international repute with a wide portfolio of management programs and research publications. Its alumni are spread around the globe and have demonstrated responsible business leadership in their organizations. XLRI continually strives to contribute its mite to the professional growth and management of numerous organizations and institutions across industry sectors. XLRI has been awarded two prestigious International Accreditations, viz., AACSB - The Association to Advance Collegiate Schools of Business and AMBA - Association of MBAs. XLRI has also earned the National Board of Accreditation (NBA) accreditation.